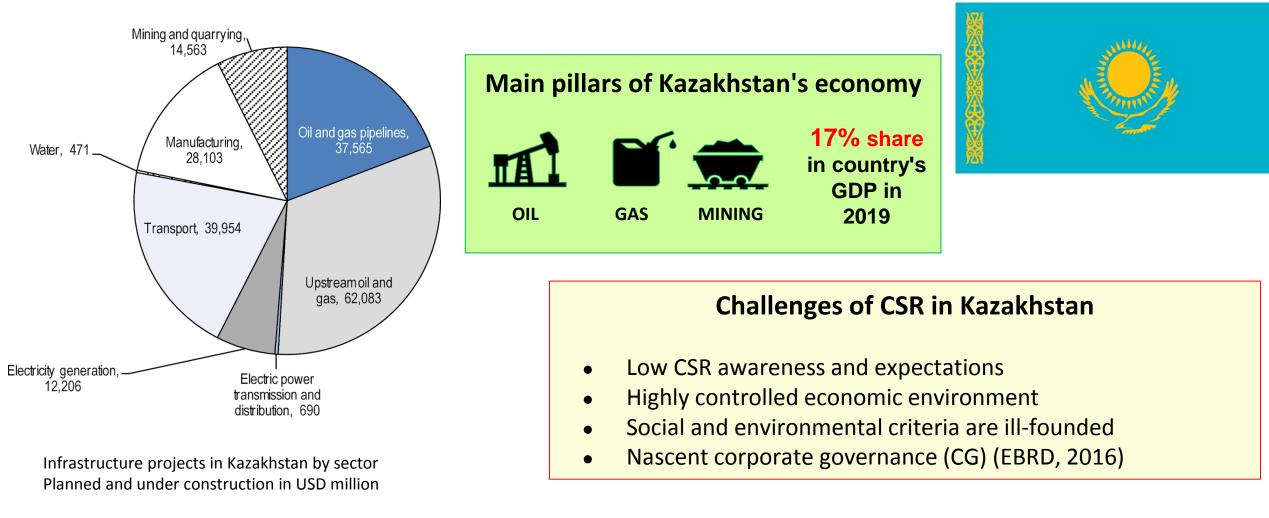
Corporate Social Responsibility Sustainable Economic and Environmental Development in Kazakhstan and implications for Mongolia

Aigerim Tleukhanova¹, Yelif Ulagpan², Ablay Dosmaganbetov³, Anastassiya Vorobyeva¹, Akbota Batyrkhan¹, Stefanos Xenarios^{4,5}

¹Graduate School of Public Policy, Nazarbayev University, Kazakhstan
 ²Shanghai Jiao Tong University, China
 ³SDSN Kazakhstan, Nazarbayev University, Kazakhstan
 ⁴Graduate School of Public Policy, Nazarbayev University, Kazakhstan
 ⁵Institute of Water Policy, National University of Singapore, Singapore

CAREC INSTITUTE RESEARCH CONFERENCE Resilience and Economic Growth in Times of High Uncertainty in CAREC Region 11-12 April 2022

Corporate Social Responsibility (CSR) in Kazakhstan Current situation and Challenges



Source: OECD analysis based on accessed databases as of June 2019

CSR Cases of Mining and Extractive Industries in Kazakhstan: Tengizchevroil

LUKARCO

5%







ExonMobil 25%

EXPLORATION, DEVELOPMENT, PRODUCTION, AND MARKETING OF PETROLEUM AND RELATED PRODUCTS





TCO Gas Utilization

Water reuse rate Types

Types of waste are sent for recycling

35

Helping Kazakhstan in dealing with the COVID-19 pandemic

4.5B

Contribution to the Economy of Kazakhstan

Direct payments to the Republic of Kazakhstan

\$6,6B

Goods and Services purchased from Kazakhstani Suppliers in 2020 - more than

\$ 3,5B

Since 1993, TCO has purchased Goods and Services from Kazakhstani suppliers of over

Workforce Development



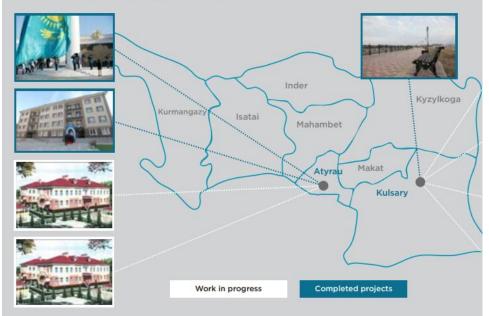
Kazakhstani personnel employed in the Base Business, including FGP-WPMP

84%

Share of Kazakhstani Managers and Supervisors assigned to the Base Business



List of egilik projects, 2019-2020



Throughout the history of TCO, social investment has been part of our company's sustainable development. We are convinced that good business development is possible only when business is ethically related to the community in which it is situated. In the past two years, \$50 million was spent on social support of the community and \$4.2 million on long-term development projects for social business.

> Rzabek Artygaliyev, General Manager of Government and Public Affairs at TCO



CSR Cases of Mining and Extractive Industries in Kazakhstan: KazMinerals



Responsible developer and operator of mining assets in the CIS. Improved the sustainability of its operations and transitioned to modern, large scale open pit mining.



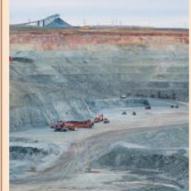
Invested in Leica 'GeoMos' system to monitor pit wall stability

Energy intensity

0.24

2017

TJ/kt sulphide ore processed.



Pre-split drilling and blasting at Aktogay to preserve pit wall stability

0.22

2018

Goal Zero launched



In 2019, the Group launched a comprehensive new safety initiative, 'Goal Zero' aimed at reducing safety, health, and environmental incidents to zero. KAZ Minerals is committed to implementing further improvements to its robust safety management systems, training and risk management to achieve the ambitions of the Goal Zero initiative

0.20

2019

Transition to in-pit tailings disposal at Nikolayevsky Switching from above ground to in-pit disposal improves safety and reduces environmental impact



0.20

2020



East Region Environmental Waste Improvement Initiatives

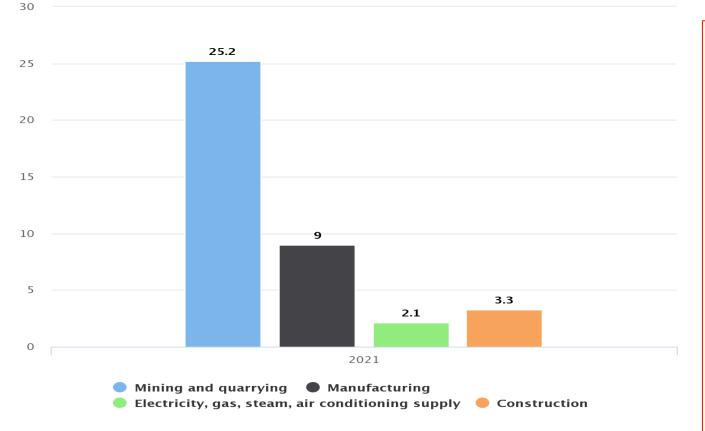
Yubileyno-Snegirikhinsky closure plan completed, including rehabilitation of the site and forestry reclamation

Apprentice scheme launched at Bozshakol

Corporate Social Responsibility (CSR) in Mongolia Current situation and Challenges

- Industry sector: one of the main pillars of Mongolia's economy
- Mining (mineral and coal): A key source of FDI (71%) & export (94%)

INDUSTRIAL COMPOSITION OF GDP BY MAIN SUB-SECTORS, 2021, %



Source: National Statistical Office of Mongolia, 2021



Challenges of CSR in Mongolia

- Misconception: broadly understood as a mere social assistance tool
- No legal & regulatory framework governing CSR & no specific institutional body
- Unstable economic & financial conditions, political instability, lack of transparency & corruption (CGDC*, 2017)
- Current mining related policies do not sufficiently highlight environmental aspects
- Weak law enforcement & delayed implementation

Mining and Extractive Industrial Cases of CSR in Mongolia: Oyu Tolgoi

OYU TOLGOI: Joint venture

OUR VISION, OUR FUTURE

| Vision Natural wealth to enduring value, knowledge and skill | | | | | | | | |
|--|---|--|--|--|---|--|--|--|
| Mission | Together deliver a safe and globally competitive copper business that contributes to the prosperity of Mongolia | | | | | | | |
| Values | Safety | Teamwork | Respect | Integrity | Excellence | | | |
| Priorities | Safety | People | Cash | Partnership | Growth | | | |
| Focus Areas | Lead the mining industry in safety, and influence broader progress Maintain world class environmental performance | Build a capable and highly engaged workforce Ensure fairness in employment, build a more inclusive and diverse workplace Continue focus on developing talent pipeline | Optimize business performance, increasing efficiency through continuous improvement Build a learning organization with an embedded 'Owner's Mindset' across the whole workforce | Maintain a productive and positive relationship with stakeholders Support the creation of an empowered and sustainable local community, with an entrepreneurial South Gobi Develop a competitive and sustainable national supply chain | Deliver the underground development on schedule with a reliable ramp up, to secure the long term future of Oyu Tolgoi Continue to develop customer relationships underpinned by sustainable value Develop a mine-to- market supply chain capable of delivering underground volumes safely and efficiently to market | | | |

RioTinto

Quick overview:

- One of the largest copper and gold deposits in the world
- Site discovery & start of mine construction: 2001
 & 2010, respectively
- First batch of copper shipping: 2013
- Ownership: Mongolian Government (Erdenes Oyu Tolgoi) 34%, Turquoise Hill Resources 66% /Rio Tinto 50,8%



Location: South Gobi Desert Region, Omnogovi province

Mining and Extractive Industrial Cases of CSR in Mongolia: Erdene Tavan Tolgoi

<u>Erdenes Tavan Tolgoi (ETT): SOE</u>



Vision: WORLD-CLASS MINE – "ERDENES-TAVANTOLGOI" Values: High professional capacity and leadership ; Transparency; Premium quality products; Sustainable development ; Consumers and Partners

Parliament Resolution N39, 7 July 2010

Establishment of Erdenes Tavan Tolgoi (ETT) –state owned company (sister company of Erdenes MGL)

*****Up to 50% of shares of the ETT Co to be allocated:

- 10% to Mongolian citizens equally, free of charge
- 10% to Mongolian national taxpayers/entities to be sold
- 30% for IPO at international Stock Exchanges
- *Requirements:
 - Meet international standards on infrastructure
 - Support value added national production
 - Recruit Mongolian citizens in priority
- *Conditions:
 - Transit transportation
 - Prepayment
 - Favorable conditions of investment
 - Tender among international companies/consortiums



- One of the largest reserve of untapped coking and thermal coal deposits in the world
- An estimated 6,4 billion tons
- Formed in 2010
- Up to 100 years reserves



Location: South Gobi Region, Omnogovi province

Impact Evaluation and Benchmarking Analysis

- Impact Evaluation Analysis (IEA) is considered a tool to evaluate outcomes from a particular implemented policy; focus on results than on initial inputs and resources used
- IEA attempts to answer the *cause-and-effect* relationship by focusing on the direct impact of a given policy
- The Extractive Industries Transparency Initiative (EITI) reports (EITI 2019 Standard) are used for benchmarking the performance of national and multinational corporations that operate in Kazakhstan and Mongolia.



Benchmarking Indicators for CSR Cases in Kazakhstan and Mongolia

| KEY CATEGORIES OF INDICATORS | DEFINITION | SOURCE | 6-9 |
|---|---|---|---|
| Social and Economic Investment Revenues and Taxes % of CSR investments | Company's contribution to the local and national economy | | |
| Respect for Human Rights and Promotion of Diversity and Inclusion Wages and benefits % of local employees | Contribution to the creation of jobs, development of human capital to the community in which they operate through wages and benefits | UNCTAD, 2008 | |
| Environmental Impact Environmental certifications Water management and consumption of water | Contribution to the restoration of the natural environment | Compagnie de Saint-Gobain, 2014 Parency Initiative (FITI) | J. Z. |

Findings on Case Studies in Kazakhstan and Mongolia

| | Indicators | | | | | | | |
|-------------------------------|--|--|-----------------------------|--------------------------|---|--|--|--|
| Companies | | Environmental | | | | | | |
| | Trade & CSR Investments | | D&I | % of local employees | Certifications | | | |
| TengizChevroil (JV) | \$ 10,482 billion (2016)/ \$4,649 million | \$ 25 million | Satisfactory | 84% local employees | ACGIH | | | |
| Kaz Minerals (SOE) | \$1,431 million/ \$1,692 million) | \$ 27 million | 21% of women in total staff | 97% local employees | N/A | | | |
| Oyu Tolgoi (JV) | US\$2,9 billion/16.58% (466,940,447 MNT th.) | Total social investment US\$33,1 million (2013) | Weak | more than 90 % (2013) | Cooper Mark; ISO; OHSAS | | | |
| Erdenes Tavan Tolgoi (SOE) | US\$1billion (2019) 14.78% (416,328,509 MNT th.) | Social investment 4,2 billion MNT (2020) | Poor | No specific data | ISO 9001:2015; 45001:2018; 14001:2015 | | | |

Policy Recommendations

Consider CSR as an essential part of the modern economic development course both in Kazakhstan and Mongolia

Adopt CSR Concept on the legislative level and authorize the local executive bodies to mandate, facilitate, partner, and endorse CSR

Incentivize companies through tax deductions and accreditation systems

Focus on better communication and collaboration among key stakeholders and improvement of regulatory frameworks

THANK YOU!

ablay.dosmaganbetov@nu.edu.kz

yelif.ulyqpan@gmail.com